



Board of Directors Meeting Agenda

Drexel Foundation for Educational Excellence, Inc.

DBA Thea Bowman Leadership Academy School

3401 W. 5th Avenue, Gary, IN 46406

Wednesday, November 29, 2023

6:00 PM CT

- I. Meeting Called to Order**
- II. Pledge of Allegiance**
- III. Roll Call**
 - a. Approval of Board Agenda
 - b. Approval of Board Minutes from October 25, 2023
- IV. Open Communication/Public Comments**
- V. CMO Report**
 - a. Principal's Report
 - b. Academic Board Report
 - c. Financial Report
- VI. Authorizer Report (Trine University/Education One LLC)**
- VII. Old Business**
- VIII. New Business**
 - a. Approval of Amended Lawn Care Contract
- IX. PTA**
- X. Meeting Adjourned**

The next board meeting is scheduled for December 20, 2023 at 6:00 PM CT.

Board of Directors Meeting Minutes
Drexel Foundation for Educational Excellence, Inc.
DBA Thea Bowman Leadership Academy
3401 W. 5th Avenue, Gary, IN 46406
Wednesday, October 25, 2023
6:00 PM CT

I. Meeting Called to Order

A meeting of the Board of Directors (the “Board”) of Thea Bowman Leadership Academy (“TBLA”) was held on Wednesday, October 25, 2023. The meeting was called to order by the Board Chair at 6:01 PM CT.

II. Pledge of Allegiance

The pledge of allegiance was recited by the assembled Directors and attendees.

III. Roll Call

Eve Gomez, President	Present
Jason Beres, Vice President	Present
Michelle Dickerson, Treasurer	Present
Helen Hill	Present
Cedric Steele	Present

Other Attendees:

- Marisa Simmons, Principal, Thea Bowman Leadership Academy
- Jewell Harris, Jr., Attorney, Harris Law Firm
- Caitlin Hicks, Education One
- Eva Spilker, President & CFO, PLA
- Melissa Morris, NW Executive Director, PLA
- Lauren Fihe, Development Manager, PLA
- Jermaine Mead, Dean of Students and District School Safety Specialist, TBLA
- Dr. Finley, Blue Onyx Consulting, LLC
- Leslie Skinner-Leslie, VP of Marketing and Operations, Haywood & Fleming Associates

a. Approval of Board Agenda

The board made a motion to approve the agenda for October 25, 2023.

Motion: Michelle Dickerson Support: Cedric Steele

Yays: 5 Nays: 0

The board unanimously voted to approve the agenda.

b. Approval of Board Minutes from September 27, 2023.

The board made a motion to approve the meeting minutes from September 27, 2023.

Motion: Helen Hill

Support: Jason Beres

Yays: 5

Nays: 0

The board unanimously voted to approve the board minutes.

IV. Open Communication/Public Comments

- Parent, Ms. Davis, asked the board if they were for the school or against the school. She noted that only Board President, Eve Gomez attends events and stated that the school needs more than just Ms. Eve.
- Scholar, Alissa Anderson, inquired about having a study hall space; her day ends at 2:00 p.m. and it would not make sense for her to go home, just to return to school after dismissal for extracurricular activities and practice. Alissa requested help with her major; Trine credits do not transfer to all schools.

V. CMO Report

a. Principal's Report

Principal Marisa Simmons, presented the October Admin Report with updates on academics, professional development, testing, community connections, recent activities, and upcoming events. Principal Simmons congratulated scholar, Tristan Hamer, for being chosen as the Thea Bowman Leadership Academy representative for the Lilly Endowment Scholarship, and Olivia Davis for leading the Youth Build Service Learning Projects! A huge shout-out was given to all staff who took the lead on clubs; there is a total of 17 clubs this school year.

b. Academic Board Report

Melissa Morris presented the academic board report and shared the Fall-to-Fall results for NWEA school growth data.

c. Financial Report

Eva Spilker presented the financial review with an overview of the income statement with revenue, expenses, and net income, the balance sheet with cash balances, accounts payable balances, days cash, and the enrollment budget.

VI. Updates

a. ESSER

Lauren Fihe, PLA Development Manager, provided an ESSER II and ESSER III funding update, overview, use of funds, and awarded grants for stronger community connections.

VII. Presentations

a. School Safety Training – Mr. Mead

Dean of Students and District School Safety Specialist, Mr. Jermaine Mead, presented an overview of his recent advanced training that took place in Indianapolis. The school's safety plan has been updated, all fire drills are current, and planning is taking place to partner with the Gary Police Department to work with their K9 unit and have their SWAT team come in to assist with an active shooter drill. Mr. Mead asked the board to reconsider the number of building security guards for everyone's safety.

Trustee Hill recommended Mr. Mead start a school safety committee to address safety issues and prioritize his concerns to submit them to the board. In addition, Attorney Harris suggested that Mr. Mead present a staffing plan to the board, and show how the recommendations impact the budget. Lastly, President Gomez highly recommended and encouraged staff to become safety specialists.

b. 2023-2024 Strategic Plan – Blue Onyx Consulting, LLC

Dr. Finley presented the 2023-2024 strategic plan and provided an overview of the strategic goals, annual objectives, measures, and performance indicators and targets.

The board made a motion to approve the 2023-2024 Strategic Plan.

Motion: Jason Beres Support: Cedric Steele

Yays: 5 Nays: 0

The board unanimously voted to approve the 2023-2024 strategic plan.

VIII. Authorizer Report (Trine University/Education One LLC)

Caitlin Hicks shared the authorizer’s accountability update, academic performance, ILEARN growth, attendance, chronic absenteeism, and upcoming events.

IX. Old Business

X. New Business

a. Commercial Liability Insurance Renewal

The board made a motion to approve the commercial liability insurance renewal.

Motion: Cedric Steele Support: Michelle Dickerson

Yays: 4 Nays: 0 Abstain: 1

The majority of the board voted to approve the commercial liability insurance renewal.

b. Policy Adoption of Implementation and Requirement of Student Identification

The board made a motion to approve the policy adoption of implementation and requirement of student identification.

Motion: Helen Hill Support: Jason Beres

Yays: 5 Nays: 0

The board unanimously voted to approve the policy adoption of implementation and requirement of student identification.

c. Policy Adoption of the Use of Educational Service Provider’s Name, Logo, or Likeness

The board made a motion to approve the policy adoption of the use of educational service provider’s name, logo, or likeness.

Motion: Jason Beres Support: Michelle Dickerson

Yays: 5 Nays: 0

The board unanimously voted to approve the policy adoption of the use of educational service provider’s name, logo, or likeness.

XI. PTA

PTA President, Tanisha Smith, provided the PTA update. The October meeting was held on 10/17 with guest speaker, Cory Williams, Owner and CEO of Creative Innovative New Opportunities. The next meeting is scheduled for December 19th. Ms. Smith expressed her concern about the lack of support and stated that it will, unfortunately, result in the dissolution of the PTA unit at Thea Bowman Leadership Academy.

XII. Meeting Adjourned

A motion was made to adjourn the meeting.

Motion: Helen Hill

Support: Cedric Steele

The meeting was adjourned at 7:28 PM.



Thea Bowman Leadership Academy

November Administration Team Report

Academic Updates:

The following has taken place:

- Staff Professional Development
 - PLCs
 - Differentiated Workstations
 - Small Group Instruction
- Testing
 - No tests for November

November Events & Activities:

The following events took place this month:

- Poetry Night
- Thanksgiving Break
- Various sporting events

Upcoming Events:

The following events will take place in September:

- Winter Showcase-December 21, 2023 Time: TBD
- Staff Work Day-December 22, 2023
- Holiday Break-December 22, 2023-January 5, 2024 (scholars)
- Various sporting events

Athletic Updates:

- Basketball season
- Visit our website for more information

Enrollment:

The following is the current enrollment for the 2023-2024 School Year:

Grade	# of Scholars
K	50
1st	49
2nd	53
3rd	72
4th	46
5th	54
6th	76
7th	80
8th	83
9th	80
10th	70
11th	61
12th	60
Total	834



01

Continuous Improvement Common Formative Assessments (CFA)

CLOSE READING

Close Reading Workshops help students develop a skill essential to succeeding in state assessments, AP, college, and careers.

CLOSE READING: Date	Cumulative Average % of Proficiency
9/13/2023	11%
11/8/2023	17%

Why It Helps

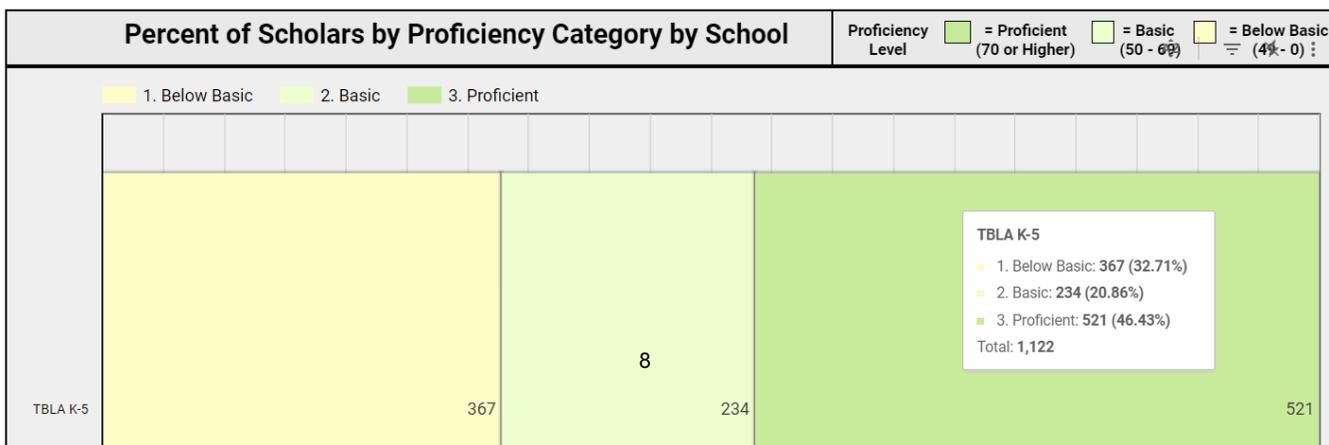
Students learn the strategies they need to pay more attention to detail, grasp more meaning, and build content knowledge—benefitting not only ELA but all their other studies.



K-2 Math Foundational Skills

K-2 Foundational Skills: Date	Cumulative Average % of Proficiency
9/13/2023	40%
11/8/2023	45%

5. This chart shows your proficiency by school which can be recorded on your dashboard.

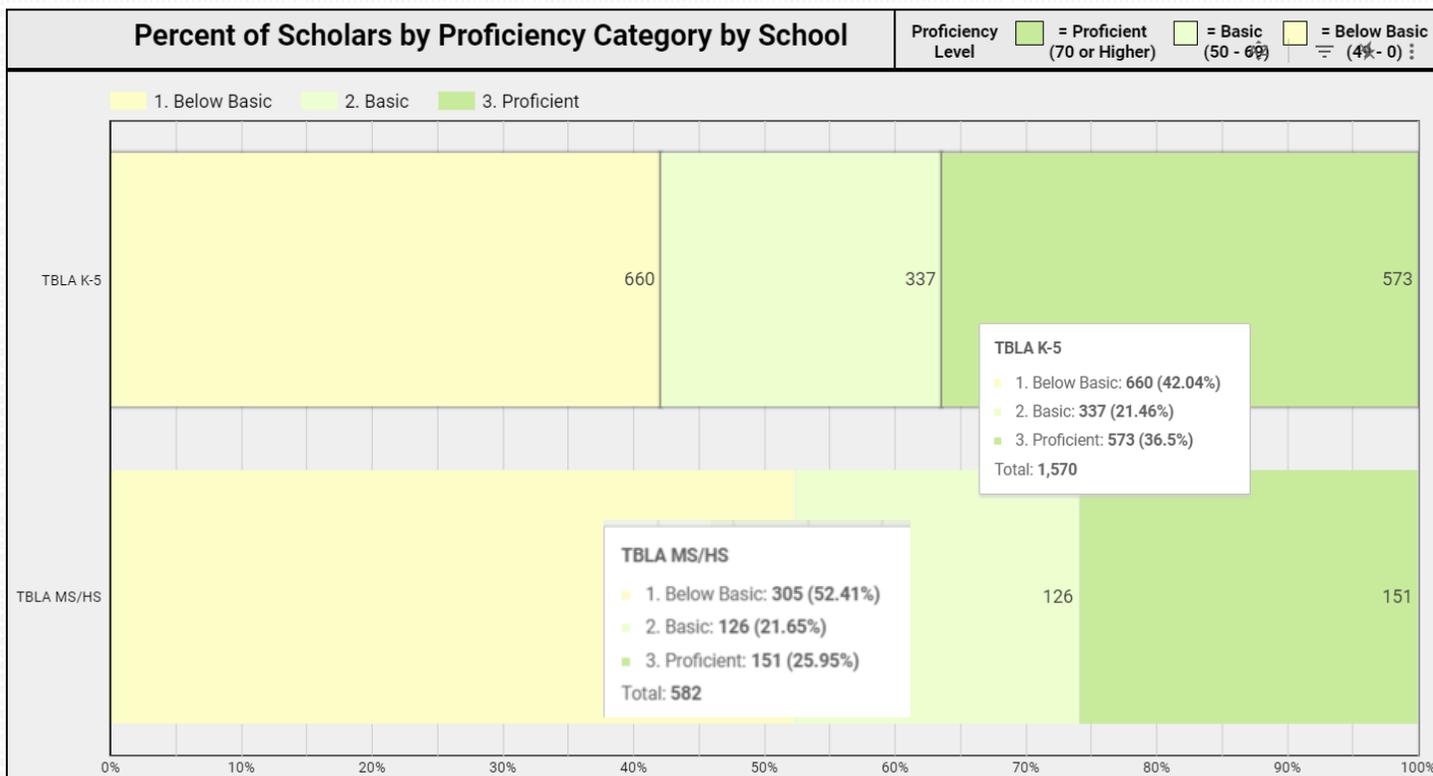




02

Continuous Improvement Common Formative Assessments (CFA)

Eureka Math



Average proficiency Scores for Math

Intervention



287
Well Below

Letter Sounds NWF-CLS	23 Well Below	57	94	55	✓
Decoding NWF-WRC	7 Well Below	18	30	20	✓
Regular Words RW		4			
Irregular Words IW		5			
		9			

Thea Bowman - Financial Reviewas of: **10/31/2023**

The packet includes the balance sheet, income statement, cash flow statement, accounts payable listing and voucher register - key financial data are below:

1) Income Statement**Revenue - year to date:**

\$	5,186,377	actual	10/31/2023
	6,150,211	budget	10/31/2023
\$	(963,833)	below budget YTD (negative to budget)	

Expenses - year to date:

\$	4,679,902	actual	10/31/2023
	5,926,304	budget	10/31/2023
\$	1,246,402	below budget YTD (positive to budget)	

Net Income - year to date:

\$	506,475	actual	10/31/2023
	223,907	budget	10/31/2023
\$	282,569	above budget YTD (positive to budget)	

2) Balance Sheet:**Cash Balances:**

\$	2,321,805	10/31/2023
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Accounts Payable Balances:

\$	327,531	10/31/2023
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Days Cash:

70

3) Enrollment

Budget	825
Actual - September Count Day	849
	24 above budget (positive to budget)

Phalen Leadership Academy - Indiana
Thea Bowman Leadership Academy
 Balance Sheet

	Actual 10/31/2023	Actual 6/30/2023
ASSETS		
CURRENT ASSETS		
Cash	2,321,804.73	4,958,792.41
Restricted Cash Bond	496,523.26	173,675.17
Accounts Receivable	151,944.40	220,942.74
Grants Receivable	5,493,216.80	3,882,121.09
Prepays	280,167.44	104,265.23
Deposits	24,612.60	24,612.60
Total	8,768,269.23	9,364,409.24
PROPERTY AND EQUIPMENT		
Land	859,885.95	859,885.95
Building Improvements	17,510,258.79	17,398,767.47
Building Construction in Progress	494,126.38	0.00
Textbooks	628,311.73	506,097.41
Equipment	1,876,172.00	1,636,704.60
Computers	2,365,843.48	2,364,251.91
Software	182,096.62	145,547.58
Furniture	842,646.48	840,499.77
Buses	295,910.00	0.00
Equipment Leases	141,884.88	141,884.88
Accumulated Amortization	(52,904.80)	(42,164.73)
Accumulated Depreciation	(12,331,596.04)	(12,089,278.07)
Total	12,812,635.47	11,762,196.77
OTHER ASSETS		
Bond Debt Reserve Fund	1,173,555.84	1,173,536.38
Bond Discount	249,593.54	252,193.46
Bond Issuance Costs	770,585.62	778,612.54
Deferred Expense	0.00	2,950.00
Total	2,193,735.00	2,207,292.38
Total Current Assets	23,774,639.70	23,333,898.39
Total Assets	23,774,639.70	23,333,898.39
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts Payable	327,531.29	658,105.99
Accrued Expenses	422,843.76	125,017.85
Payroll Liabilities	260,235.25	282,480.39
Bonds Payable - Short Term	205,000.00	205,000.00

Phalen Leadership Academy - Indiana
Thea Bowman Leadership Academy
Balance Sheet

	Actual 10/31/2023	Actual 6/30/2023
Equipment Leases - Short Term	43,773.87	43,447.21
Total CURRENT LIABILITIES	<u>1,259,384.17</u>	<u>1,314,051.44</u>
LONG TERM LIABILITIES		
Bonds Payable	16,570,000.00	16,570,000.00
Equipment Leases - Long Term	45,206.21	56,272.94
Total	<u>16,615,206.21</u>	<u>16,626,272.94</u>
Total Liabilities	<u>17,874,590.38</u>	<u>17,940,324.38</u>
NET ASSETS		
Unrestricted Net Assets	5,900,049.32	5,393,574.01
Total	<u>5,900,049.32</u>	<u>5,393,574.01</u>
Total Net Assets	<u>5,900,049.32</u>	<u>5,393,574.01</u>
Total Liabilities and Net Assets	<u><u>23,774,639.70</u></u>	<u><u>23,333,898.39</u></u>
BEGINNING BALANCE WITH CURRENT YEAR ADJUSTMENTS	5,393,574.01	2,436,079.40
NET SURPLUS/(DEFICIT)	506,475.31	2,957,494.61
ENDING NET ASSETS	<u><u>5,900,049.32</u></u>	<u><u>5,393,574.01</u></u>

Phalen Leadership Academy - Indiana
Thea Bowman Leadership Academy
Income Statement

	Actual 10/1/2023 - 10/31/2023	Actual 7/1/2023 - 10/31/2023	Budget 7/1/2023 - 10/31/2023	Favorable (Unfavorable)	Annual Budget	Budget Remaining
INCOME						
Federal Funding						
Title I	0.00	274,803.56	452,114.64	(177,311.08)	1,356,344.00	1,081,540.44
Title II	0.00	0.00	28,869.36	(28,869.36)	86,608.00	86,608.00
Title IV	47,256.90	71,341.01	38,680.00	32,661.01	116,040.00	44,698.99
SPED	6,423.98	54,033.76	55,893.36	(1,859.60)	167,680.00	113,646.24
Federal Lunch Reimbursement	51,944.40	151,944.40	165,558.32	(13,613.92)	496,675.00	344,730.60
ESSER II	21,655.89	869,657.44	193,420.32	676,237.12	580,261.00	(289,396.44)
ESSER III	(48,849.56)	519,210.65	2,455,559.04	(1,936,348.39)	7,366,677.00	6,847,466.35
Total Federal Funding	78,431.61	1,940,990.82	3,390,095.04	(1,449,104.22)	10,170,285.00	8,229,294.18
State Funding						
Basic Support	639,096.32	2,556,385.20	2,337,018.32	219,366.88	7,011,055.00	4,454,669.80
Charter School Grant	0.00	595,000.00	343,750.00	251,250.00	1,031,250.00	436,250.00
Remediation Grant	0.00	10,495.60	0.00	10,495.60	0.00	(10,495.60)
Performance Awards	0.00	0.00	25,058.32	(25,058.32)	75,175.00	75,175.00
Textbook Reimbursement	0.00	0.00	18,015.36	(18,015.36)	54,046.00	54,046.00
State Lunch Match	0.00	0.00	2,798.00	(2,798.00)	8,394.00	8,394.00
Total State Funding	639,096.32	3,161,880.80	2,726,640.00	435,240.80	8,179,920.00	5,018,039.20
Other Revenue						
Student Fees	798.00	11,679.00	4,731.68	6,947.32	14,195.00	2,516.00
Athletics	2,224.00	10,733.00	22,085.68	(11,352.68)	66,257.00	55,524.00
Other Income	1,715.40	6,328.91	6,658.32	(329.41)	19,975.00	13,646.09
Interest Income	12,187.65	49,486.79	0.00	49,486.79	0.00	(49,486.79)
Contributions	0.00	450.00	0.00	450.00	0.00	(450.00)
Student Fundraising Income	1,539.26	4,056.26	0.00	4,056.26	0.00	(4,056.26)
Insurance Reimbursements	292.86	771.66	0.00	771.66	0.00	(771.66)
Total Other Revenue	18,757.17	83,505.62	33,475.68	50,029.94	100,427.00	16,921.38
Total Income	736,285.10	5,186,377.24	6,150,210.72	(963,833.48)	18,450,632.00	13,264,254.76
EXPENSES						
Personnel Costs						
Salary and Wages	287,402.86	1,639,479.42	1,886,150.00	246,670.58	5,658,450.00	4,018,970.58
Bonuses	16,706.25	140,706.25	164,711.68	24,005.43	494,135.00	353,428.75
Stipends	18,012.00	46,874.50	106,998.64	60,124.14	320,996.00	274,121.50
Payroll Taxes	26,002.38	144,996.64	169,753.68	24,757.04	509,261.00	364,264.36
Health Insurance	52,942.37	166,828.97	207,476.64	40,647.67	622,430.00	455,601.03
Retirement Expense	17,834.69	77,325.48	94,307.68	16,982.20	282,923.00	205,597.52
Substitutes	0.00	0.00	41,166.64	41,166.64	123,500.00	123,500.00
Total Personnel Costs	418,900.55	2,216,211.26	2,670,564.96	454,353.70	8,011,695.00	5,795,483.74

Phalen Leadership Academy - Indiana
Thea Bowman Leadership Academy
Income Statement

	Actual 10/1/2023 - 10/31/2023	Actual 7/1/2023 - 10/31/2023	Budget 7/1/2023 - 10/31/2023	Favorable (Unfavorable)	Annual Budget	Budget Remaining
Professional Fees						
SPED Services	18,090.66	35,121.57	51,666.64	16,545.07	155,000.00	119,878.43
Instruction Services	0.00	0.00	117,488.00	117,488.00	352,464.00	352,464.00
Staff Training & Recruitment	760.90	43,996.26	10,549.36	(33,446.90)	31,648.00	(12,348.26)
Accounting Fees	15,100.00	30,200.00	14,130.64	(16,069.36)	42,392.00	12,192.00
Admin Professional Services	18,184.84	(51,801.61)	0.00	51,801.61	0.00	51,801.61
EVE Management Fees	184,506.00	738,024.00	738,025.36	1.36	2,214,076.00	1,476,052.00
Legal Fees	0.00	24,307.31	8,333.36	(15,973.95)	25,000.00	692.69
Marketing	0.00	6,197.39	4,000.00	(2,197.39)	12,000.00	5,802.61
Honors Diploma	1,548.00	3,096.00	7,421.32	4,325.32	22,264.00	19,168.00
Total Professional Fees	238,190.40	829,140.92	951,614.68	122,473.76	2,854,844.00	2,025,703.08
Classroom Supplies & Materials						
Classroom Supplies & Materials	2,758.19	22,737.51	137,106.64	114,369.13	411,320.00	388,582.49
Curricular Materials	0.00	6,954.88	83,473.68	76,518.80	250,421.00	243,466.12
Total Classroom Supplies & Materials	2,758.19	29,692.39	220,580.32	190,887.93	661,741.00	632,048.61
School Breakfast & Lunch Expense						
School Breakfast & Lunch Expense	50,000.00	156,567.07	177,147.36	20,580.29	531,442.00	374,874.93
Total Breakfast & Lunch	50,000.00	156,567.07	177,147.36	20,580.29	531,442.00	374,874.93
Student Transportation Expenses						
Student Transportation Expense	17,600.00	60,262.50	77,992.00	17,729.50	233,976.00	173,713.50
Total Student Transportation	17,600.00	60,262.50	77,992.00	17,729.50	233,976.00	173,713.50
Student Uniform Expense						
Student Uniform Expense	125.60	125.60	174.32	48.72	523.00	397.40
Total Student Uniform	125.60	125.60	174.32	48.72	523.00	397.40
Extra-Curricular Expenses						
Extra-Curricular Expenses	4,509.91	45,890.64	76,883.36	30,992.72	230,650.00	184,759.36
Total Extra-Curricular	4,509.91	45,890.64	76,883.36	30,992.72	230,650.00	184,759.36
Technology Expenses						
Technology Expenses	33,270.51	142,232.17	155,333.36	13,101.19	466,000.00	323,767.83
Total Technology	33,270.51	142,232.17	155,333.36	13,101.19	466,000.00	323,767.83
Facility and Equipment Expenses						
Building Rent	20,165.33	127,356.35	167,515.36	40,159.01	502,546.00	375,189.65
Building Maintenance	1,116.42	33,763.36	104,002.00	70,238.64	312,006.00	278,242.64
Grounds Maintenance	5,200.00	8,950.00	14,537.36	5,587.36	43,612.00	34,662.00
Janitorial Services & Supplies	5,333.70	48,764.57	33,359.04	(15,405.53)	100,077.00	51,312.43
Security Services	19,176.95	131,898.23	185,160.00	53,261.77	555,480.00	423,581.77
Equipment Rental	5,857.48	25,306.87	22,005.04	(3,301.83)	66,015.00	40,708.13

Phalen Leadership Academy - Indiana
Thea Bowman Leadership Academy
Income Statement

	Actual 10/1/2023 - 10/31/2023	Actual 7/1/2023 - 10/31/2023	Budget 7/1/2023 - 10/31/2023	Favorable (Unfavorable)	Annual Budget	Budget Remaining
Equipment Expense and Maintenance	0.00	7,264.11	126,236.64	118,972.53	378,710.00	371,445.89
Trash Removal	4,841.09	19,083.24	15,636.64	(3,446.60)	46,910.00	27,826.76
Total Facility and Equipment	61,690.97	402,386.73	668,452.08	266,065.35	2,005,356.00	1,602,969.27
Utilities						
Utilities	18,364.64	55,547.75	75,764.64	20,216.89	227,294.00	171,746.25
Total Utilities	18,364.64	55,547.75	75,764.64	20,216.89	227,294.00	171,746.25
Other Expenses						
Authorizer Fees	18,054.56	72,218.24	70,318.00	(1,900.24)	210,954.00	138,735.76
Office Supplies	444.07	7,833.96	10,442.64	2,608.68	31,328.00	23,494.04
Insurance Expense	13,322.33	57,862.25	67,124.00	9,261.75	201,372.00	143,509.75
Bank Fees	310.49	1,488.10	500.00	(988.10)	1,500.00	11.90
Admin Travel	339.44	5,036.01	2,384.00	(2,652.01)	7,152.00	2,115.99
Other Food Purchases	318.61	12,123.50	7,194.32	(4,929.18)	21,583.00	9,459.50
Interest Expense	80,710.94	322,843.62	391,177.00	68,333.38	1,173,531.00	850,687.38
Postage	0.00	2,538.11	2,628.00	89.89	7,884.00	5,345.89
Student Fundraising Expenses	3,723.05	3,723.05	0.00	(3,723.05)	0.00	(3,723.05)
Membership Dues & Fees	299.00	1,357.99	3,974.32	2,616.33	11,923.00	10,565.01
Field Trips	0.00	0.00	24,870.00	24,870.00	74,610.00	74,610.00
Nurse Supplies	0.00	0.00	1,462.00	1,462.00	4,386.00	4,386.00
Other Event Expenses	0.00	1,875.26	11,900.00	10,024.74	35,700.00	33,824.74
Total Other Expenses	117,522.49	488,900.09	593,974.28	105,074.19	1,781,923.00	1,293,022.91
Depreciation & Amortization						
Depreciation Expense	61,100.97	242,317.97	246,664.64	4,346.67	739,994.00	497,676.03
Amortization Expense	2,656.71	10,626.84	11,158.00	531.16	33,474.00	22,847.16
Total Depreciation & Amortization	63,757.68	252,944.81	257,822.64	4,877.83	773,468.00	520,523.19
Total Expenses	1,026,690.94	4,679,901.93	5,926,304.00	1,246,402.07	17,778,912.00	13,099,010.07
Net Income (Loss)	(290,405.84)	506,475.31	223,906.72	282,568.59	671,720.00	165,244.69

Thea Bowman Leadership Academy

Statement of Cash Flows

	<u>Actual 10/31/2023</u>
CASH FLOWS FROM OPERATING ACTIVITIES	
NET SURPLUS/(DEFICIT) FOR PERIOD	\$506475.31
ADJUSTMENTS TO RECONCILE NET INCOME TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	\$1190664.97
NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES	(\$1182548.24)
NET CASH PROVIDED (USED) BY FINANCING ACTIVITIES	(\$8116.73)

Phalen Leadership Academy - Indiana Open Invoice Report

Vendor Name	Invoice Number	Invoice Date	Post Date	Invoice Balance	Potential Discount	Discount Expires On	Net Amount Due	Invoice Due Date	Days Past Due
ADT Commercial									
ADT Commercial	15250888	10/16/2023	10/16/2023	\$92.02	\$0.00		\$92.02	10/16/2023	15
<i>Totals for ADT Commercial:</i>				<u>\$92.02</u>	<u>\$0.00</u>		<u>\$92.02</u>		
Agape Union Transport									
Agape Union Transport	#043	10/13/2023	10/13/2023	\$900.00	\$0.00		\$900.00	10/13/2023	18
Agape Union Transport	#044	10/20/2023	10/20/2023	\$720.00	\$0.00		\$720.00	10/20/2023	11
<i>Totals for Agape Union Transport:</i>				<u>\$1620.00</u>	<u>\$0.00</u>		<u>\$1620.00</u>		
AKA Comp Solutions									
AKA Comp Solutions	6263	5/1/2023	5/1/2023	\$7071.85	\$0.00		\$7071.85	5/16/2023	168
AKA Comp Solutions	6899	5/1/2023	5/1/2023	\$1958.00	\$0.00		\$1958.00	5/16/2023	168
AKA Comp Solutions	6672	6/1/2023	6/1/2023	\$5225.50	\$0.00		\$5225.50	6/16/2023	137
<i>Totals for AKA Comp Solutions:</i>				<u>\$14255.35</u>	<u>\$0.00</u>		<u>\$14255.35</u>		
Amazon Capital Services									
Amazon Capital Services	1TNP-WFNT-1HKM	10/26/2023	10/26/2023	\$249.95	\$0.00		\$249.95	10/26/2023	5
Amazon Capital Services	14MQ-4QFY-4K6M	10/25/2023	10/25/2023	\$23.19	\$0.00		\$23.19	10/25/2023	6
Amazon Capital Services	1N4X-QFNL-3YR4	10/20/2023	10/20/2023	\$249.95	\$0.00		\$249.95	10/20/2023	11
Amazon Capital Services	1CGP-Y7XP-67YD	10/19/2023	10/19/2023	\$44.98	\$0.00		\$44.98	10/19/2023	12
Amazon Capital Services	1R3P-33TF-1FLY	10/19/2023	10/19/2023	\$74.85	\$0.00		\$74.85	10/19/2023	12
Amazon Capital Services	1VH6-P1HN-16GK	10/18/2023	10/18/2023	\$1764.95	\$0.00		\$1764.95	10/18/2023	13
Amazon Capital Services	1Y1M-HPXR-33RP	10/17/2023	10/17/2023	\$38.68	\$0.00		\$38.68	10/17/2023	14
Amazon Capital Services	14WK-J63T-3MH9	10/15/2023	10/15/2023	\$197.73	\$0.00		\$197.73	10/15/2023	16
Amazon Capital Services	1HG6-N19K-T3QG	10/14/2023	10/14/2023	\$22.08	\$0.00		\$22.08	10/14/2023	17
Amazon Capital Services	16QT-YNFX-MGCG	10/8/2023	10/8/2023	\$405.43	\$0.00		\$405.43	10/8/2023	23
<i>Totals for Amazon Capital Services:</i>				<u>\$3071.79</u>	<u>\$0.00</u>		<u>\$3071.79</u>		
Blue Onyx Consulting LLC									
Blue Onyx Consulting LLC	1038	10/26/2023	10/26/2023	\$11550.00	\$0.00		\$11550.00	11/5/2023	0
<i>Totals for Blue Onyx Consulting LLC:</i>				<u>\$11550.00</u>	<u>\$0.00</u>		<u>\$11550.00</u>		
CINTAS Corporation									
CINTAS Corporation	4171614937	10/23/2023	10/23/2023	\$742.05	\$0.00		\$742.05	11/2/2023	0
CINTAS Corporation	4172358884	10/30/2023	10/30/2023	\$692.04	\$0.00		\$692.04	11/9/2023	0
<i>Totals for CINTAS Corporation:</i>				<u>\$1434.09</u>	<u>\$0.00</u>		<u>\$1434.09</u>		
Donovan CPAs/Advisors									
Donovan CPAs/Advisors	13835	10/31/2023	10/31/2023	\$7550.00	\$0.00		\$7550.00	11/30/2023	0
<i>Totals for Donovan CPAs/Advisors:</i>				<u>\$7550.00</u>	<u>\$0.00</u>		<u>\$7550.00</u>		
Entrepreneurial Ventures in Education, Inc.									
Entrepreneurial Ventures in Education, Inc.	4746	10/4/2023	10/4/2023	\$184506.00	\$0.00		\$184506.00	10/14/2023	17

Phalen Leadership Academy - Indiana Open Invoice Report

Vendor Name	Invoice Number	Invoice Date	Post Date	Invoice Balance	Potential Discount	Discount Expires On	Net Amount Due	Invoice Due Date	Days Past Due
<i>Totals for Entrepreneurial Ventures in Education, Inc.:</i>				<u>\$184506.00</u>	<u>\$0.00</u>		<u>\$184506.00</u>		
Haywood and Fleming Associates									
Haywood and Fleming Associates	2031	10/30/2023	10/30/2023	\$9493.00	\$0.00		\$9493.00	11/29/2023	0
<i>Totals for Haywood and Fleming Associates:</i>				<u>\$9493.00</u>	<u>\$0.00</u>		<u>\$9493.00</u>		
Houghton Mifflin Harcourt Publishing Co.									
Houghton Mifflin Harcourt Publishing Co.	Vendor Stmt Balance	10/1/2023	10/1/2023	\$3794.27	\$0.00		\$3794.27	10/31/2023	0
<i>Totals for Houghton Mifflin Harcourt Publishing Co.:</i>				<u>\$3794.27</u>	<u>\$0.00</u>		<u>\$3794.27</u>		
Johnson Controls Security Solutions									
Johnson Controls Security Solutions	39401319	10/14/2023	10/14/2023	\$859.93	\$0.00		\$859.93	10/29/2023	2
<i>Totals for Johnson Controls Security Solutions:</i>				<u>\$859.93</u>	<u>\$0.00</u>		<u>\$859.93</u>		
K-12 Tech									
K-12 Tech	INV19034	10/30/2023	10/30/2023	\$150.00	\$0.00		\$150.00	11/9/2023	0
<i>Totals for K-12 Tech:</i>				<u>\$150.00</u>	<u>\$0.00</u>		<u>\$150.00</u>		
Main Sporting Goods									
Main Sporting Goods	111838	10/25/2023	10/25/2023	\$746.00	\$0.00		\$746.00	11/4/2023	0
<i>Totals for Main Sporting Goods:</i>				<u>\$746.00</u>	<u>\$0.00</u>		<u>\$746.00</u>		
NIPSCO									
NIPSCO	417428	10/31/2023	10/31/2023	\$1987.31	\$0.00		\$1987.31	11/30/2023	0
<i>Totals for NIPSCO:</i>				<u>\$1987.31</u>	<u>\$0.00</u>		<u>\$1987.31</u>		
Power Sports Network									
Power Sports Network	23128	10/24/2023	10/24/2023	\$2180.00	\$0.00		\$2180.00	10/24/2023	7
Power Sports Network	23134	10/30/2023	10/30/2023	\$817.50	\$0.00		\$817.50	10/30/2023	1
<i>Totals for Power Sports Network:</i>				<u>\$2997.50</u>	<u>\$0.00</u>		<u>\$2997.50</u>		
Roche, Tresyna									
Roche, Tresyna	2023-24	10/31/2023	10/31/2023	\$100.00	\$0.00		\$100.00	11/10/2023	0
<i>Totals for Roche, Tresyna:</i>				<u>\$100.00</u>	<u>\$0.00</u>		<u>\$100.00</u>		
Strike & Walk Da Cup Welding LLC									
Strike & Walk Da Cup Welding LLC	TB3401	5/11/2023	5/11/2023	\$685.00	\$0.00		\$685.00	5/26/2023	158
<i>Totals for Strike & Walk Da Cup Welding LLC:</i>				<u>\$685.00</u>	<u>\$0.00</u>		<u>\$685.00</u>		
Tatum Security LLC									
Tatum Security LLC	0000533	10/9/2023	10/9/2023	\$13962.50	\$0.00		\$13962.50	10/9/2023	22
Tatum Security LLC	0000534	10/9/2023	10/9/2023	\$3900.00	\$0.00		\$3900.00	10/9/2023	22
<i>Totals for Tatum Security LLC:</i>				<u>\$17862.50</u>	<u>\$0.00</u>		<u>\$17862.50</u>		
Tradewinds Services, Inc.									

Phalen Leadership Academy - Indiana Open Invoice Report

Vendor Name	Invoice Number	Invoice Date	Post Date	Invoice Balance	Potential Discount	Discount Expires On	Net Amount Due	Invoice Due Date	Days Past Due
Tradewinds Services, Inc.	17275	10/1/2023	10/1/2023	\$4756.50	\$0.00		\$4756.50	10/31/2023	0
Tradewinds Services, Inc.	17276	10/1/2023	10/1/2023	\$2740.50	\$0.00		\$2740.50	10/31/2023	0
Tradewinds Services, Inc.	17583	10/31/2023	10/31/2023	\$4829.16	\$0.00		\$4829.16	11/30/2023	0
Tradewinds Services, Inc.	16876	10/1/2023	10/1/2023	\$315.00	\$0.00		\$315.00	10/31/2023	0
Tradewinds Services, Inc.	17591	10/31/2023	10/31/2023	\$4347.00	\$0.00		\$4347.00	11/30/2023	0
Tradewinds Services, Inc.	16875	10/1/2023	10/1/2023	\$819.00	\$0.00		\$819.00	10/31/2023	0
Tradewinds Services, Inc.	16873	10/1/2023	10/1/2023	\$283.50	\$0.00		\$283.50	10/31/2023	0
<i>Totals for Tradewinds Services, Inc.:</i>				<i>\$18090.66</i>	<i>\$0.00</i>		<i>\$18090.66</i>		
Universal Lighting of America, Inc									
Universal Lighting of America, Inc	102426	10/1/2023	10/1/2023	\$50472.05	\$0.00		\$50472.05	10/11/2023	20
<i>Totals for Universal Lighting of America, Inc:</i>				<i>\$50472.05</i>	<i>\$0.00</i>		<i>\$50472.05</i>		
Zuniga's Lawncare LLC									
Zuniga's Lawncare LLC	544	10/29/2023	10/29/2023	\$1200.00	\$0.00		\$1200.00	11/8/2023	0
Zuniga's Lawncare LLC	543	10/29/2023	10/29/2023	\$1500.00	\$0.00		\$1500.00	11/8/2023	0
<i>Totals for Zuniga's Lawncare LLC:</i>				<i>\$2700.00</i>	<i>\$0.00</i>		<i>\$2700.00</i>		
GRAND TOTALS:				\$334017.47	\$0.00		\$334017.47		

Unapplied Credit Memo Schedule

Vendor Name	Credit Memo Number	Credit Memo Date	Description	Post Status	Post Date	Ending Credit Balance
AT&T	8975241808	8/19/2023	Credit	Posted	8/19/2023	\$5879.82
<i>Total unapplied credit for AT&T:</i>						<i>\$5879.82</i>
Impact Networking Indiana, LLC	171397	11/3/2022	Sales Order RMA108443	Posted	11/3/2022	\$569.80
<i>Total unapplied credit for Impact Networking Indiana, LLC:</i>						<i>\$569.80</i>
United Rentals (North America), Inc.	06.30.2022CM	6/30/2022	Balance to Vendor	Posted	6/30/2022	\$36.56
<i>Total unapplied credit for United Rentals (North America), Inc.:</i>						<i>\$36.56</i>
GRAND TOTALS:						\$6486.18

**THEA BOWMAN LEADERSHIP ACADEMY
ACCOUNTS PAYABLE VOUCHER REGISTER**

October 2023

Payment Date	Payment Number	Vendor name	Amount	Description
10/05/2023	10200	Scholastic Book Fairs	\$ 3,723.05	Book Fair
10/05/2023	10194	Indiana Association of School Principals	\$ 299.00	Membership (Marisa Simmons) IASP
10/05/2023	10190	CINTAS Corporation	\$ 624.63	Supplies
10/05/2023	10196	Midwest Telecom of America, Inc	\$ 26,890.09	September 2023 Services
10/05/2023	10193	Impact Networking Indiana, LLC	\$ 47.25	Supplies
10/05/2023	10198	realSpace	\$ 220.00	Meeting Room
10/05/2023	10203	Urban Elevator Service, LLC	\$ 384.42	Monthly Elevator Services
10/05/2023	10195	MECA	\$ 393,573.86	Professional Services
10/05/2023	10204	Warehouse Direct	\$ 143.35	Janitorial Supplies
10/05/2023	10197	Quinlan & Fabish Music Company	\$ 299.64	Snare Drum
10/05/2023	10185	25th Ave Ace Hardware	\$ 11.16	Master Key
10/05/2023	10199	RSI Truck & Bus Repair Inc.	\$ 2,610.00	Football/Volleyball and Conference
10/05/2023	10197	Quinlan & Fabish Music Company	\$ 246.46	Marching Multi-Toms
10/05/2023	10197	Quinlan & Fabish Music Company	\$ 253.96	Marching Multi-Toms
10/05/2023	10186	Adobe Inc.	\$ 2,050.00	Creative Cloud
10/05/2023	10202	Tierra Environmental and Industrial Services	\$ 325.00	Clean Grease Trap
10/05/2023	10205	Willscot	\$ 4,951.61	Contract #1001668431
10/05/2023	10205	Willscot	\$ 4,872.85	Contract #1001667799
10/05/2023	10205	Willscot	\$ 4,800.90	Contract #1001665539
10/05/2023	10205	Willscot	\$ 4,800.90	Contract #1001665534
10/05/2023	10205	Willscot	\$ 4,954.14	Contract #1001665526
10/05/2023	10205	Willscot	\$ 4,804.33	Contract #1001665522
10/05/2023	10205	Willscot	\$ 4,876.40	Contract #1001665514
10/05/2023	10205	Willscot	\$ 4,954.00	Contract #1001665510
10/05/2023	10189	Brandy's Safe & Lock	\$ 15.30	4 Keys and 2 Rings
10/05/2023	10197	Quinlan & Fabish Music Company	\$ 216.00	Jupiter Cornet-Step Up
10/05/2023	10191	Damsel Services Inc.	\$ 2,467.28	RTU Repair
10/05/2023	10188	Amplify Education Inc	\$ 225.75	mClass Kit K-3
10/05/2023	10197	Quinlan & Fabish Music Company	\$ 407.80	Drum Sticks, Mallets and Snare Sticks
10/05/2023	10187	ADT Commercial	\$ 92.02	Services 10/14-11/13/2023
10/05/2023	10191	Damsel Services Inc.	\$ 6,932.00	Epoxy 4 Stairs
10/05/2023	10197	Quinlan & Fabish Music Company	\$ 117.41	Alto Sax
10/05/2023	10197	Quinlan & Fabish Music Company	\$ 181.00	Marching Bras
10/05/2023	10197	Quinlan & Fabish Music Company	\$ 97.60	Trumpet-Step
10/05/2023	10197	Quinlan & Fabish Music Company	\$ 154.20	Repair & Cleaning
10/05/2023	10197	Quinlan & Fabish Music Company	\$ 77.00	Repairs & Parts
10/05/2023	10192	Great Minds PBC	\$ 4,586.40	Eureka Math
10/05/2023	10192	Great Minds PBC	\$ 2,973.60	Eureka Math
10/05/2023	10197	Quinlan & Fabish Music Company	\$ 134.95	Clarinet, Tenor Sax and Alto Sax
10/06/2023	93373	Indiana American Water	\$ 548.35	DOM Services 8/12-9/14/2023
10/06/2023	93367	Human Capital Concepts	\$ 404.26	Batch 202357
10/06/2023	93368	Human Capital Concepts	\$ 253,288.10	Batch 202353
10/09/2023	10208	Tatum Security LLC	\$ 16,412.50	1 SRO, 4 Officers, 1 Portable
10/09/2023	10207	Tatum Security LLC	\$ 20,862.50	2 SRO Officers, 4 Officers, and 1 Portable
10/09/2023	10206	Tatum Security LLC	\$ 18,662.50	2 SRO Officers, 4 Officers, 1 Portable
10/10/2023	93382	NIPSCO	\$ 1,787.16	Electric Services
10/10/2023	10211	CINTAS Corporation	\$ 647.04	Supplies
10/10/2023	10209	25th Ave Ace Hardware	\$ 214.50	Buckets
10/10/2023	10210	Amazon Capital Services	\$ 22.77	Class Supplies
10/10/2023	10210	Amazon Capital Services	\$ 103.16	Class Supplies
10/10/2023	10210	Amazon Capital Services	\$ 211.41	ECA Supplies
10/10/2023	10212	Haywood and Fleming Associates	\$ 56,502.25	Commercial Liability Renewal 2023-2024
10/10/2023	10210	Amazon Capital Services	\$ 31.26	Class Supplies
10/10/2023	10210	Amazon Capital Services	\$ 793.89	Class Supplies
10/10/2023	10210	Amazon Capital Services	\$ 288.93	Class Supplies
10/10/2023	10214	RSI Truck & Bus Repair Inc.	\$ 2,100.00	Cross Country, Volleyball, and Football
10/10/2023	10213	K-12 Tech	\$ 205.00	Chrombook Parts/Repair
10/10/2023	10213	K-12 Tech	\$ 350.00	Chromebook Parts
10/10/2023	10210	Amazon Capital Services	\$ 643.51	Class Supplies
10/10/2023	10210	Amazon Capital Services	\$ 49.95	Office Supplies
10/10/2023	10210	Amazon Capital Services	\$ 1,052.93	Class Supplies
10/10/2023	10210	Amazon Capital Services	\$ 378.94	Athletic Supplies
10/10/2023	10210	Amazon Capital Services	\$ 62.95	Class Supplies
10/10/2023	10210	Amazon Capital Services	\$ 171.00	Office Supplies
10/10/2023	10210	Amazon Capital Services	\$ 1,653.00	Class Supplies
10/10/2023	10210	Amazon Capital Services	\$ 519.74	Class Supplies
10/10/2023	10210	Amazon Capital Services	\$ 77.01	Office Supplies
10/11/2023	93381	NIPSCO	\$ 1,246.36	ELectric Services
10/16/2023	93383	Nextiva	\$ 1,200.26	Tech Support
10/19/2023	10236	Education One, LLC	\$ 18,054.56	Admin Fees October 2023
10/19/2023	10216	Affiliated Customer Service, Inc.	\$ 621.00	Horn Strobe Repair
10/19/2023	10224	CINTAS Corporation	\$ 647.04	Supplies

10/19/2023	10215	25th Ave Ace Hardware	\$	9.99	Supplies
10/19/2023	10220	Arrow Pest Control	\$	111.00	Monthly Services
10/19/2023	10223	Cinemagic Sportsline	\$	455.00	Banners
10/19/2023	10232	PureData Consulting Inc	\$	1,788.00	PureData IDM Sync
10/19/2023	10235	Zuniga's Lawncare LLC	\$	2,500.00	Lawn Services (September 2023)
10/19/2023	10227	Gary Sanitary District	\$	688.50	Service Period 8/11-9/14/2023
10/19/2023	10229	K-12 Tech	\$	494.00	Chromebook Parts
10/19/2023	10226	EverBank, N.A	\$	5,857.48	Equipmnt Rental
10/19/2023	10230	Midwest Telecom of America, Inc	\$	254.99	Services
10/19/2023	10217	Agape Union Transport	\$	720.00	Transportation Ending 10/6/2023
10/19/2023	10234	Valcom	\$	720.54	Repairs
10/19/2023	10219	Allen's Florist	\$	85.00	Bereavement Flowers
10/19/2023	10221	Ball State University	\$	1,548.00	Suzanne R Conover Fees
10/19/2023	10225	Donovan CPAs/Advisors	\$	7,550.00	Installment #3 of 5 Audit Progress Billings
10/19/2023	10222	Blue Onyx Consulting LLC	\$	6,634.84	Consultant
10/19/2023	10217	Agape Union Transport	\$	900.00	Transportation Ending 9/29/2023
10/19/2023	10231	Nearpod, Inc	\$	15,092.00	Premium Plus
10/23/2023	93374	Indiana American Water	\$	132.87	Fire Services 9/2-10/2/2023
10/23/2023	93386	INPRS	\$	124.07	TRF 9/22 Adjustment
10/23/2023	93384	INPRS	\$	5,603.99	TRF 9/22 Payroll
10/23/2023	93385	INPRS	\$	18,021.20	PERF 9/22 Payroll
10/24/2023	93380	NIPSCO	\$	203.88	Gas Services
10/24/2023	93379	NIPSCO	\$	11,285.18	Electric Services
10/24/2023	93369	Human Capital Concepts	\$	258,885.60	Batch 202356
10/25/2023	93378	Waste Management	\$	4,841.09	Trash Services 10.1-10.31.2023
10/25/2023	93370	Human Capital Concepts	\$	1,050.50	Batch 202359
10/26/2023	10256	Willscot	\$	4,691.68	Contract #1001665539
10/26/2023	10256	Willscot	\$	4,800.90	Contract #1001665534
10/26/2023	10256	Willscot	\$	4,798.74	Contract #1001665514
10/26/2023	10256	Willscot	\$	4,876.44	Contract #1001665510
10/26/2023	10241	Carolina Biological Supply Company	\$	886.94	Pig, Sheep Heart, Brain
10/26/2023	10237	25th Ave Ace Hardware	\$	59.96	Supplies
10/26/2023	10255	United Rentals (North America), Inc.	\$	777.57	Office Trailer Step (Rental)
10/26/2023	10250	Mead, Jermaine	\$	54.58	School Safety Meeting
10/26/2023	10244	Haggard, Arthur	\$	216.84	Sports Travel (Football and Volleyball)
10/26/2023	10246	K-12 Tech	\$	80.00	LCD Touch Slide
10/26/2023	10238	American Eagle Security, Inc.	\$	362.50	Access Cards
10/26/2023	10253	RSI Truck & Bus Repair Inc.	\$	3,290.00	Sports Charter
10/26/2023	10253	RSI Truck & Bus Repair Inc.	\$	11,070.00	Gary Area Career Center Shuttle 10/2-10/31/2023
10/26/2023	10250	Mead, Jermaine	\$	337.54	Tri County Jr/Sr Football/ Safety Training
10/26/2023	10240	Cannon, Kristoria	\$	1,060.50	MS Head Coach (Volleyball) 2 of 2
10/26/2023	10243	Garrison, Chantel	\$	571.00	MS Volleyball Assistant 2 of 2
10/26/2023	10251	Nelson, Leroy	\$	400.00	MS Assistant Coach - Cross Country 2 of 2
10/26/2023	10248	McGee, Nicholas	\$	530.00	MS Assistant Coach - Cross Country 2 of 2
10/26/2023	10254	Swain, Deron	\$	901.50	MS Head Coach-Cross Country 2 of 2
10/26/2023	10242	David Nelson	\$	2,729.50	Varsity Head Coach - Football 2 of 2
10/26/2023	10239	Anthony Mabone	\$	1,699.50	Varsity Assistant Coach - Football 2 of 2
10/26/2023	10245	Jean Yves Jean Mardy	\$	1,326.00	Varsity Assistant Coach - Football 2 of 2
10/26/2023	10247	Kevin James	\$	1,060.50	Varsity Assistant Coach - Football 2 of 2
10/26/2023	10249	Mead Jr, Jermaine	\$	636.50	MS Assistant Coach - Football 2 of 2
10/26/2023	10252	Robyn Milsap	\$	1,287.50	Junior Varsity Head Coach 2 of 2
10/27/2023	93371	Human Capital Concepts	\$	1,565.90	Batch 202361
10/30/2023	93372	Human Capital Concepts	\$	12,992.33	Batch 202360
10/31/2023	93375	Indiana American Water	\$	485.03	Dom Services 9/15-10/12/2023
10/31/2023	93387	Bank Fees	\$	310.49	October bank fees
				<u>\$1,298,626.80</u>	

ALLOWANCE OF VOUCHERS

I hereby certify that each of the above listed vouchers and the invoices, or bills attached thereto, are true and correct and I have audited same in accordance with IC 5-11-10-1.6.

Date

We have examined the vouchers listed on the foregoing accounts payable voucher register, consisting of 2 pages, and except for vouchers not allowed as shown on the register such vouchers are hereby allowed in the total amount of \$1,298,626.80



Zuniga's Lawncare LLC

Zuniga's Lawncare LLC

514 Meadow Ridge Dr.

Schererville, Indiana 46375

219-588-5888/219-588-5899

Jorgezlawncare@gmail.com

16 November 2023, Amendment to LAWCARE SERVICE proposal dated 18 September 2023.

The parties agree to amend the Agreement below by the following additions indicated as SNOW REMOVAL and underlined.

SERVICE PROPOSAL 2024-2025

Dear Thea Bowman Leadership Academies,

Considering your specific needs, we believe that we will be very useful to your current business needs, and we can help you reach your business lawncare goals. All our services are tailored to your business, and that is what makes us different from other landscaping companies. Our landscaping/lawncare experience will allow you to be worry free, so that your business is kept up to its cleanliness standards. You will be able to work closely with our team to assure of this.

SERVICE PROPOSAL- October 2023 – October 2024- LAWCARE SERVICES

- Lawncare Services- April – October: 4 services/month Total of \$2000/ month (note some months will have a 5th service at an extra charge when done weekly)
 - o Lawn Services- Services include mowing, edging, grass trimming, brush/ weed cutting, pruning of trees, shrubs, groundcovers, total vegetation control of site, trash clean up where needed to complete lawn service.
 - o Lawncare services will be completed weather permitting.

- SNOW REMOVAL- October 2023-December 2024

*When snow is forecasted, Zuniga's Lawncare to be on site 1 hour prior to estimated snow fall to perform plowing. (Only one snowplow truck and one operator to be on site unless otherwise notified and or weather conditions require more than one, prior approval if more than 1 truck and one operator needs to be on site.)

*When freezing rain is forecasted, Zuniga's Lawncare to salt complete site before arrival of indicated weather condition

and as needed at Company's discretion to maintain a safe environment.

*Services are to be performed prior to 6 AM when possible. Daytime plowing to be avoided unless conditions require it.

*Hand shoveling and/or snow blowing of the sidewalks, walkways, and entrances to building will be provided at helpers hourly rate described below. (number of helpers will depend on snow forecasted)

*Salt will be provided by Zuniga's Lawncare per prices below.

Deicing Products Cost- Subject to Change

Bulk Salt per ton	\$	300.00
Rock Salt Per Bag	\$	12.00
Calcium Chloride per bag	\$	32.00

Note: Prices are subject to change based on availability of the materials.

PLOWING, SALTING, OTHER HOURLY RATES AND EQUIPMENT DESCRIPTIONS **Hourly Rates**

-1 Ton Truck with 8.5-foot plow with or without salt spreader	\$	115.00
-2 Ton Truck and larger with 9' to 10' plows	\$	132.00
-Helper	\$	45.00

With any dedicated piece of equipment, the hourly rate for the operator is \$81/hr., including fuel.

*Please Note:

The above service proposal does not include spring or fall clean ups. Any additional work can be completed at additional costs. For prices please inquire.

Additional Services:

- Reseeding, resodding, rejuvenation
- Core aeration/ Power raking
- Sprinkler system operation: inspection & time adjustments, start-up/winterization, repairs to system components if available on site.
- Replacement and or new plantings of trees, shrubs, and evergreens.
- Removing and replacing mulch where needed as needed.
- Complete trash clean-up of entire site.
- Weed killer application.

Qualifications:

1. Work to be done weather permitting.
2. Zuniga's Lawncare LLC will provide all equipment necessary to fulfill the contract.
3. Price is only for Thea Bowman Leadership Academies located at: 3401 W 8th Ave. Gary, Indiana only.

Zuniga's Lawncare LLC proposes the above service for the months of October of 2023 through October of 2024 (services are provided from April-October) for \$2,000 (Two Thousand)/ month in accordance with the proposal above.

❖ THIS AGREEMENT SHALL AUTOMATICALLY RENEW FOR AN ADDITIONAL TERM IF EITHER PARTY FAILS TO GIVE THE OTHER WRITTEN NOTICE OF THEIR INTENT NOT TO RENEW AT LEAST 30 DAYS PRIOR TO EXPIRATION OF THE ABOVE TERMS.

Jose A. Navarro/ Owner 11/16/2023

Zuniga's Lawncare LLC

Jorgezlawncare@gmail.com

M: 219-588-5888/ 219-588-5899

Thea Bowman Leadership Academies